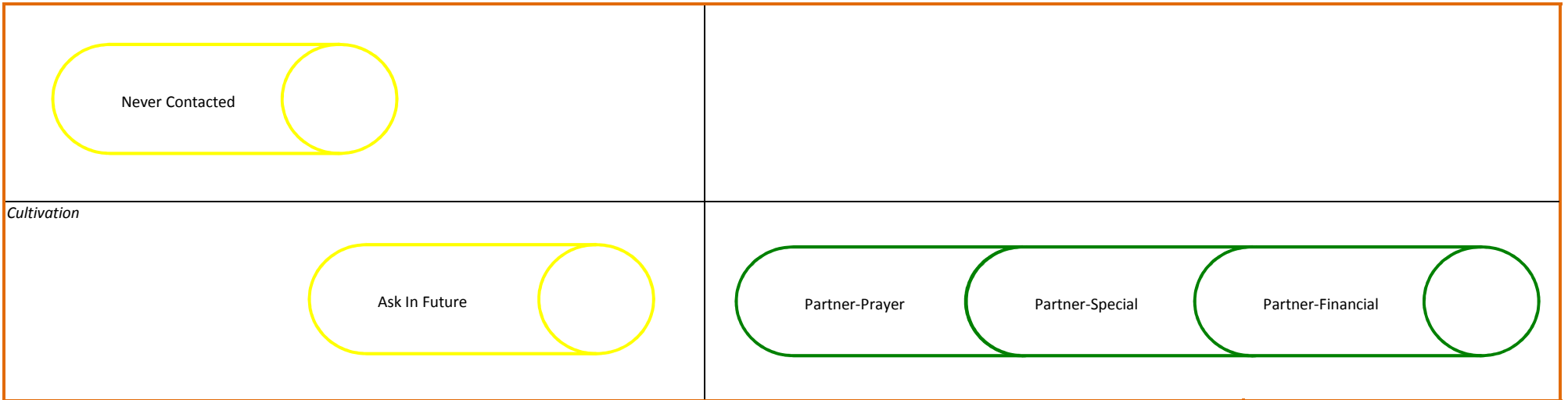


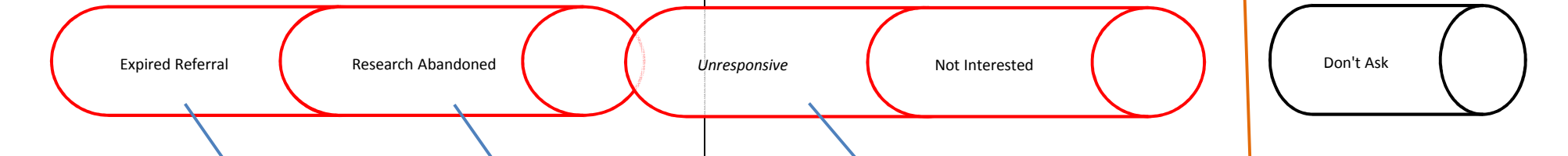
No Decision

Decision Made



*Cultivation*

*Dead End*



Prereq:  
Scheduled letter to all referrers

Prereqs:  
Checked with Facebook  
Checked with PeopleFinders  
Checked with Google  
Scheduled letter to all referrers

Prereqs:  
Left msg (heard name in greeting)  
Dialed 2x after left msg  
Sent email (if found ...PeopleFinders)  
Sent facebook msg (if found)

All active contacts should have a Next Task assigned to them. Otherwise they (optionally) show up as red in the contact list.